

Committed to Quality



BEI Industrial Encoders was founded more than 30 years ago. Our goal was to produce well-made optical encoders specifically for the industrial marketplace. We also wanted to create a new standard for excellence by providing on-time delivery, customer support and reasonable lead times—all at a fair price. Today, as an ISO registered company, we continue to build on that tradition.

Our products have grown to include electronic interfaces, accessory items and specialized products, like those certified for hazardous area use and wash-down environments. We offer lead times of one to three days on standard Express Encoders®, and two weeks on a wide variety of custom encoders (specialty products can take a little longer). We regularly fulfill our delivery commitments with an average on-time delivery record of better than 99%.

Our custom-designed factory and office facilities near Santa Barbara, California ensure an efficient flow of production, in which all critical manufacturing processes are tightly controlled. High manufacturing standards, certified to ISO9001:2000 include inspection of dozens of individual electrical parameters on every encoder produced, as well as confirming each unit's mechanical compliance with its particular specifications. We stand firmly behind our products with a two-year warranty.

We have five full-time applications specialists to help with your technical needs—whether you want to build a model number or need assistance with an interface issue. Our knowledgeable order entry staff can help you specify and order a unit that will meet your exact requirements. We provide this high level of service to an active customer base of thousands of companies...it's what we do.

Presale service. Guaranteed on-time shipment. Top quality product and technical support. We've preserved the founding ideals of our company and make customer satisfaction our top priority. At BEI, we are proud to be the leader in the industrial encoder marketplace.



From our manufacturing team (top) to our applications engineers and order specialists (above), everyone at BEI works toward a common goal—produce the best products and deliver the best customer service found anywhere.

These commodities, technology or software if exported from the United States must be in accordance with the Bureau of Industry, and Security, Export Administration regulations. Diversion contrary to U.S law is prohibited.

Count on BEI for the Best Repair and Support

Retrofits and Crossovers



As a leader in the manufacture of optical encoders, BEI Industrial Encoders can also offer expertise in crossing over a wide variety of encoders from other manufacturers, both foreign and domestic. We

maintain a thorough library of encoder specifications and dimensional information covering a wide range of competitive products. If we cannot quote a replacement unit from one of our three encoder divisions, we may be able to guide you to an appropriate manufacturer or repair facility to help solve your problem. We are aware of the importance of time in a machine-down situation and handle crossover requests in the most expeditious manner possible.



Service and Repair



All encoders produced by BEI are backed by our two-year warranty. If anything goes wrong, give us a call. Our trained service personnel can often troubleshoot a problem over the phone and

determine if your encoder needs to be sent in for repair. They will perform a thorough evaluation and recommend a course of action. In emergency situations an evaluation and repair can be underway within minutes after the encoder is received at our dock.



Engineering Support

Our on-site sales and engineering staff is available to help support your engineering needs—from deciding what type of encoder to buy, all the way through helping with the interface to your measurement or control system. In addition, a regional sales manager or manufacturer's representative is available locally to help with your system needs.



Product Specifying Assistance



This Specifying Guide covers most of the requirements of the industrial marketplace. If we can explain some of the available options or you have

some special requirements, please give us a call. Over the years we have developed more than 17 million variations on the basic encoder, and chances are we can answer your specific need.

